

# Interior Design II

Interior Design II is a one-credit course. The prerequisite for this course is Interior Design I. The course introduces students to business practices and procedures of the interior design business. Content provides opportunities for students to explore design project development, business planning and operations, and interior design techniques by applying drawing skills and elements and principles of design, technology, and careers in the field of interior design.

Career and technical student organizations are integral, cocurricular components of each career and technical education course. These organizations serve as a means to enhance classroom instruction while helping students develop leadership abilities, expand workplace-readiness skills, and broaden opportunities for personal and professional growth.

## Interior Designer

Students will:

1. Determine functions of an interior designer in the planning, design, and execution of residential and commercial space.
2. Explain the sequence of procedures used in completing a design project, including conducting interviews, creating a design concept, presenting the design concept, obtaining client approval, determining cost estimates, making purchases of products and services, and supervising the work and completion of services.

## Business Practices

3. Determine factors to consider when locating an interior design business.  
Examples: geographic and economic characteristics of the community, economic characteristics of prospective clients
4. Demonstrate business practices required to operate an interior design business, including determining fees; completing a letter of agreement; collecting payment; keeping client job books; utilizing bookkeeping and accounting practices; and writing sales receipts, purchase orders, and invoices.
5. Demonstrate the ability to maintain an inventory of tools, equipment, supplies, and materials used in interior design projects.
6. Interpret pricing tables and diagrams of products used in interior design.
7. Categorize roles of fiscal management for the interior design industry.
8. Explain management and marketing services, including advertising needs and work roles of sales and marketing staff.

9. Describe personnel management policies and procedures necessary to operate an interior design business.  
Examples: determining necessary staffing, supervising staff, delegating authority, making job assignments, creating work schedules, setting goals
10. Analyze a budget to determine financial limitations for interior design clients.
11. Calculate area, size, circumference, and square footage required to complete an interior design project.
12. Compare information on sales, products, and services used in designing interiors.
13. Select materials and products for a project, including applying elements of art and principles of design.
14. Describe the need for respecting customer requests in the interior design industry.

## Visual Presentation

15. Utilize technology in managing and marketing an interior design business.
16. Demonstrate use of presentation boards to assist clients in visualizing the design project.
17. Apply universal design techniques to the design of interiors.
18. Demonstrate computer-aided design (CAD) techniques in the design of interior space.